THE .

KINETRADOGRAM.

A Weekly Record of Offers and Announcements by the KINEMATOGRAPH TRADING Co., Ltd.

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No. 11.

Wednesday, March 12, 1913.

Published Weekly

KINEGRAMS

The wide-awake exhibitor will realise the "Dare-Grossmith" film constitutes one of the finest draws possible for Bank Holiday that could possibly be conceived. We have a few copies vacant on that date, but it would be advisable to wire immediately.

It has occurred to us that our paragraph last week, in which we referred to our resolve to dispense with outside representation, may have misled some of our friends in the Midlands with respect to our Mr. Cotton. Mr. Cotton, who conducts a branch office for us at 23, Potter Street, Worksop, was not referred to in any way.

Lest we should be accused of punning, let us hasten to assure our readers that the advertisement which appears in this week's number of the *Kinematograph Weekly* was drafted without any idea of committing that awful crime.

At the International Kinematograph Exhibition on Saturday week we hope to meet many of our showman friends. The fact that Easter week has been selected by the organisers will tend to make the Exhibition largely attended, and we trust that such will be the case. We shall be showing the "Dare-Grossmith" film at our Theatre No. 10.

Our Exclusive Department is being entirely reorganised, and we hope in the course of the next few weeks to introduce to your notice some really remarkable exclusive pictures with ample regard paid to such important details as Posters, Synopsis, and Musical accompaniment.

THE LOOKER-ON.

AN "OUTSIDE" OPINION.

"Oh, wad some power the giftie gi'e us To see oorsel's as ithers see us."

It is always interesting to read the opinions of those who write on cinema matters in the lay newspapers. There is such a refreshing detachment on the part of the writers that we are enabled to see ourselves as others see us. These criticisms help us to keep out of the rut.

For instance, the Daily Telegraph, during the course of some interesting comments on the "threatened combine," says:—

'Whatever be the outcome of the battle between the two sets of manufacturers, it is certain that the Renter will have to alter his method of business considerably. Not in a few isolated cases, but in many hundreds of instances, the Renter decides on the picture which the exhibitor shall use for his show. The trouble would never have arisen if capable 'selectors' had been employed. Some of the so-called selectors are merely boys, or young girls. Imagine a lad providing 'turns' for a high-class variety theatre! In these circumstances, it is easy to understand why one sees such poor programmes at many halls. The Renter has had the pictures selected and must earn money by them. However unsuitable the picture, Cheapness and sensationalism seem to be the it is sent to the tied house. only things that matter."

How far this Company must plead guilty to such terrible practices is best known to our customers. In point of fact we have achieved a considerable reputation in this direction, and our list of features carries the endorsement of the keenest buyers in the trade. Our buyer tries to realise that he must not select films for his own particular taste, but rather for the thousand and one

different types of people who will see them in the theatres later on.

Regarding the other two points, sensational films only play a minor part in our list, and the tendency nowadays is toward the better class film. matter of cheapness, there is no firm in London which so completely ignores the consideration of cost price as we do. We only wish that there were films in the market which were really worth sixpence per foot. From a Renter's point of view they are infinitely to be preferred to inferior makes with big discounts.

The Telegraph goes on to say:-

'To illustrate the power which the Renter holds over exhibitors, take the case of British productions. Requests are heard in every hall in the kingdom for more British pictures. Remarks are passed by everyone who attends cinema shows at the absence of English life on the screen. When exhibitors request British films they are put off with all sorts of excuses. The truth of the matter is that British productions are not 'dumped' on the market here, and hence are a shade dearer than foreign films. This very slight higher price is really why the English picture is passed over by the hirer. There are about sixteen new English subjects put on the market One does not see that proportion in English Electric every week. Theatres.

Anything further from the truth could hardly be conceived. The present writer is an enthusiastic admirer of the productions of English manufacturers, and would wish that more might be included in our list. But we say most emphatically that every British feature film released during the past four months which really deserves screening is included in our list of features.

British films have made almost stupendous strides to the forefront during the past few years, and the best of them will rank with the best in the world. But good acting and good photography do not make a photo-play; you must have a story with plenty of dramatic situations, and this is where many of the British productions fall short. Our producers have many difficulties to contend with. Improbable situations which can be swallowed in a story with a foreign situation seem ridiculuous with a background of familar everyday English life. Even romance is difficult to portray. It is easy for an audience to sympathise with a handsome pair of lovers, bidding each other farewell in some picturesque old-world street in Florence, but transfer the couple to Tooting High Street, and see the glamour and romance drop from them like water from a duck's back.



Miss PHYLLIS DARE and Mr. GEORGE GROSSMITH
IN OUR GREAT EXCLUSIVE,
THE ARGENTINE TANGO
AND OTHER DANCES.

FEATURE FILMS.

These films are offered subject to the dates required being open on receipt of order. While every endeavour is made to ensure punctual delivery of Films we cannot haid ourselves responsible for delay or non-delivery from any cause. If a confirmation by wire is required, stamps for payment should be enclosed.

ALL QUOTATIONS ARE FOR THREE DAYS' BOOKINGS, UNLESS OTHERWISE SPECIFIED

Wirring No.	Name of Film.	Length fi.	Maker.	Re- leased.	March 17	March 20	March 21	March 27	March 81	Arril 8	April	April 10	Posters
891	Balaoo	2100	Eclair	April 6	First	Vacan	cy April	1 13	£8 wee				1
892	The Vengeance of Durand	2027	Vita.	April 5	First	Vacan	cy April	1 14	f8 wee				1
893	Oil and Water	1546	A.B.	April 6	First	Vacan	cy Apr i	114	fe wee	٠.			1
+68	Re-incarnation of Karma	1886	Vita.	Mar. 22	1	1	100/-	100/-	-/08	-/08	1	1	1
886	A Woman's Honour	2400	Dansk.	Mar. 13	1	1	100/-	-/08	-/08	-/0/	- 04	-/09	1
887	Escape of White-glove Gang	2500	Gau.	Mar. 23	1	1	1	130/-	100/-	- 001	-/08	/08	1
888	The Card Sharpers	2056	Cines	Mar. 5	1	1	- 60/- 50/-	50/-	50/- 40	-/04	-/04	30/-	1
688	The Stolen Jewels	1950	Gen.	Apr. 3	First	Vacan	cy April	3.	£5 3 d	days.			1
068	The Sacrifice	2772	Nor.	Mar. 16	1	1	120/-	120/-	-/06	-/06	1	-/08	1
887	Billy's Burglar	1722	Vita.	Mr. 8	1	1	1	1	-/04	-/04	30/-	30/-	1 .
883	A Strong Man's Love	2095	Claren.			Vacun	cy April	7	68 welel	ζ.			1
884	The Star of Bethlehem	2000	Than.	Mar. 15		١	1	1	-/02	-/02	-/09	-/09	1
885	Called Back	2000	Than.	Apr. 2		Vacan	cy April	3	(5 3 d				1
2726	Nora's Debt of Honour	1245	Claren.	Jan. 27		15/-	15/-	15/-	15/-	-		15/-	1
2809	Triangle	1210	Selig	Feb. 20		25/-	20/-	-/02	20/-	-		176	129
	Cracksman's Daughter	1665	C. & M.	Mar. 6	-/05	-/05	45/-	45/-	35/-			-	
878	Blow for Blow	2400	Cines	Mar. 12	1	-,'08	-/08	-,'02	-/02			Million of the last	Q.C. 6 sh., 8 sh.
628	A Court Intrigue	2834	Nordisk	Mar. 9	12c/-	120/-	-/06	1	-/08		morning	-	6 sheet (2 kinds)
880	It's never too late to Mend	2000	Edison	Mar. 22	1	1	1	1	1		and the	-	Q.C. 6 sheet
881	Detective Dickson	2090	Lux.	Mar. 5	1	1	1	-/09	- 09	1		-	8 sheet
873	Zigomar (The Eel's Skin)	3200	Eclair	Mar. 23	1	1	1	1	-			-/06	4 sheet, 16 shert
874	"Tigris"	3950	Tyler	Mar. 16	1	1	1	1		120/- 1		-/001	Q.C. 4s., 8s., 16s.
875	James Patterson, Detective	2300	Duskes	Feb. 27	1	1	-	./00				40/4	Q.C. 4 sh., 8 sh.
876	Romeo and Juliet	2000	Thanhouser	Mar. 8	1	1		1				50/-	Q.C. 6 sheet
877	A Hero of the Mountains	2930	Eiko	Mar. 16	1	i	-	-/00		-		70/	Q.C. 6 sh., 8 sh.
2773	Merchant of Venice	2000	Thanhouser	Feb. 10	-40/-	-/04	-	-/0				20/7	Q.C. 6 sheet
2734	His Brother's Crime	2248	Cines	Jan. 30	40/-	35/-	35/- 3	30 -	30 -	25/-	25/-	20/-	
2733	Paul Sleuth, Burglary Syndicate	1140	C. & M.	Jan. 30	20%	20/- 1		-/0	•		•	10//1	O.C.

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The Law of the West The Secret of the Mine A Life for a Life Salome The Secret of the Safe As you like it	aun Daughter f the Scaffold		lony	The Panther's Prey A Race for an Inheritance At the Risk of her Life		ack Mask Ils of the Gods	Jess (Muet Haggard) Nicholas Nickleby The Tempest (Shakespeare)	e Stolen Favourite	The Mine Owner The Badminton Hunt When Bacchus Reigns Builders of the Empire A Sister's Ordeal The Broken Sword Rip Van Winkle All in Vain
870 871 866 866 867 868	863 864 865 865	861 862 862	855 856 858	853 852 848	844	841	843	812 831 835	825 833 833 833

Jan. 30 40/- 35/- 35/- 30- 25/- 25/- 25/- 20/- O.C.

Paul Sleuth, Burglary Syndicate 1140 C. & M.

FEATURE FILMS-Continued.

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Name of Film.	A High Stake Plot and Counterplot Twixt Life and Death The Cry of the Children Under Two Flags The Bohemian Girl A Clown's Revenge Siegfried The Corkscrew Gang His Lost Memory Fire at Sea Oliver Twist The Pilgrim's Progress The Pilgrim's Progress The Fatal Ring The French Spy Governor's Daughter When Love Dies The French Spy Governor's Daughter When Love Dies The French Spy Governor's Daughter The French Spy Governor's Daughter The French Spy Governor's Daughter The Greed-for Gold Lolotte (Cafe Chantant Singer) Black Panther Dante's Inferno (Helios) Daughter's Sacrifice Only a Jew Black Blood The Ring That Binds Drummed Out Thro' Trials to Victory Thro' Trials to Victory
Wiring	822 8822 8828 8828 8828 883 883 883 883

EXCLUSIVE NOTES.

The demand for the "Dare-Grossmith" film increases day by day, and enquiries are coming in from every part of the country, showing that the interest in the popular Gaiety comedians is not confined to any particular area. It is interesting to note that immediately the film has been shown in any particular district we receive enquiries from adjacent towns. We have a couple of very attractive post cards of Miss Phyllis Dare and Mr. George Grossmith dancing the "Argentine Tango," and we can supply them at 25s. per thousand. Two posters, which are of special merit in the artistic sense, are offered at 6d. and 1s. 6d., quad-crown and six-sheet in size. An attractive booklet was sent to all readers of the Kinetradogram last week and we have been inundated with orders for it. We have very few copies left for March 24th (Bank Holiday week), and if you are desirous of showing this big draw at Easter it will be necessary for you to let us have your enquiry immediately.

Among our other exclusives "The Boy Scout Hero" is still receiving much attention from showmen all over the country. There are a good many of the smaller towns where this picture has not been, and we are now open to book the film at the remarkable price of £2 for three days.

As indicated on another page, our Exclusive Department is being re-organised, and as soon as things are ready, we hope to release a great number of special exclusives. It is hardly necessary to point out the vast importance of the exclusive film to-day. Every showman with any opposition at all appreciates the value of a film which the man opposite cannot get; but, hitherto, the films obtainable on these terms have been so indifferent that the word "exclusive," to speak plainly, has become practically synonymous with "rubbish," but we are very careful to see that all exclusive films we offer contain a good story, well acted and of good photographic quality, and showmen will find these three essentials to success incorporated in every exclusive which we shall release in the future.

Ample advertising matter and appropriate music are two other points which will have our thoughtful consideration. We hope to be in a position to give further particulars of the first exclusive coming under this new regime in the next issue.

STAR FEATURES.

A Star feature is a film which having had a big reception when it was first released is being re-issued at fixed rates per week, new copies being purchased for this purpose. The problem of wear is solved by periodical cleaning, and the replacement of worn portions of film with new prints.

We welcome suggestions from readers for films to be included in this section.

We can supply posters for "Uncle Tom's Cabin," as follows:— Double crown, six-sheet and sixteen-sheet.

Wiring No.		Maker.	Length Feet.	VACANT.
869	"UNCLE TOM'S CABIN"	Vita.	2400	Mar. 31st, week, £6

LATEST PURCHASES.

"THE MYSTERY OF THE CORNER HOUSE."

Nordisk.

2,844 feet.

Released March 31st.

This admirable Nordisk feature deals with that perennially interesting subject, the detection of crime by a skilled investigator, whose methods in the end are crowned with success. It is a film which one need have no hesitation in including in any programme.

First vacancy March 31st. £14 10s. the week.

"FROM THE DEPTHS OF THE SEA."

Cosmo.

1,950 feet. Released March 30th.

The Cosmopolitan Company have successfully maintained their reputation for handling only subjects of a highly interesting and sensational order. In the present film, which is a worthy successor to "At the Risk of her Life," which was produced by the same firm, we are carried breathlessly from one exciting scene to another, and the onlooker's interest is not allowed to lag for a moment. The great diving scene is thoroughly well carried out

First vacancy March 31st. £10 the week.

"ON SECRET SERVICE."

K.B. 2,300 feet. Released March 16th.

The exceptional popularity of the K.B. Western pictures undoubtedly lies in the fact that each of their productions provides the picture-goer with an hour's crowded sensationalism.

The beautiful scenery, the tremendous vitality of the players, and the simple direct way in which the plot is devolved, are points which all tend to account for this popularity.

The subject under notice is no exception to this rule, and we are fully confident that as long as this quality is maintained there need be no fear of the drawing powers of a Western picture diminishing.

First vacancy March 17th. £11 the week.

"THE KEEPER OF THE SECRET."

Cines.

2,635 feet. Released March 26th.

The interest in the doings of Kings and Queens and the glamour which surrounds a throne is catered for in this beautiful production. The story deals with a woman's supreme sacrifice for the welfare of the object of her affections. This is a picture which will be shown at the very best theatres.

First vacancy March 31st. £12 the week.

"AURORA FLOYD."

Thanhouser. 2,000 feet. Released April 10th. The latest Thanhouser deals with that well-known story, Aurora Floyd, the girl who married her father's groom, and, as is common with those who marry in haste, she repented at leisure. The complicated situations in the story are sufficient to ensure your audience becoming thoroughly interested. Quality as usual excellent.

First vacancy April 17th. £4 three days.

"VENGEANCE."

Imp. 2,000 feet. Released April 3rd.

The Imp people always tell a good story when they run into two reels, and "Vengeance" is a noteworthy production.

First vacancy April 10th. £4 three days.

"JOHN STIRLING, ALDERMAN."

Imp. 1,874 feet.. Released March 20th.

The story of a man who leaves a life of crime and becomes an alderman, and who successfully resists the attempts of his fellow councillors to drag him back to a crooked life.

First vacancy March 24th. £5 three days.



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Special Exhibition Number.

KINETRADOGRAM

BY AL THREMATOCHAPH TRADING CO., Etc.

Re. 12 Volumby, Earth 19, 1912. 19

to Provincial Visitors

Our London Offices

The Palace Theatre

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dontino Tona

AND OTHER SPECIALTY

DANGES

MR. GEORGE GROSSHITE

MISS PHYLLIS DARE,

THEATRE No. 10

AT SHORT INTERVALS